



LATIN AMERICA REPORTBACK

COLOR MARKETING GROUP

Color Sells, and the "Right" Colors Sell Better

### Contributing Countries



- Mexico
  - Colombia
  - Brazil
  - Costa Rica
  - El Salvador
  - Guatemala
  - Honduras
  - Nicaragua
  - Panama





# MEXICO











#### COLOMBIA. land of many colors.

Population: 48 176 561









coffee clearwater beaches mountains colonial towns all seasons year round

breathtaking landscapes natural friendly people diversity ecotourism









# Brazil

indio - futebol - pelourinho - onça pintada









amazonia - carnaval - oscar niemeyr - rio de janeiro

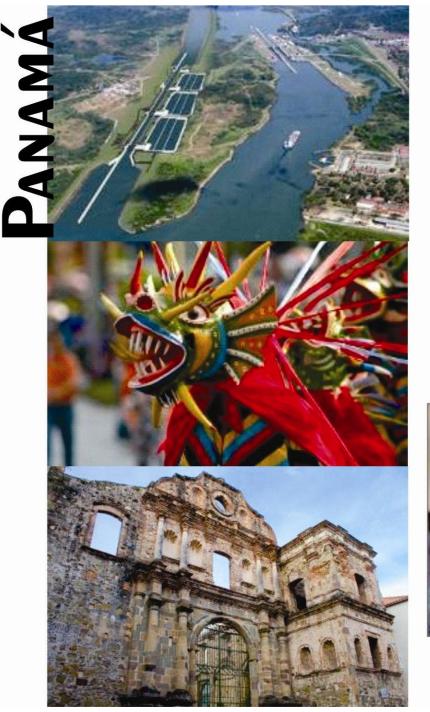














# Cultural Heritage influences



# influences Reclaim the Past to Design the Future



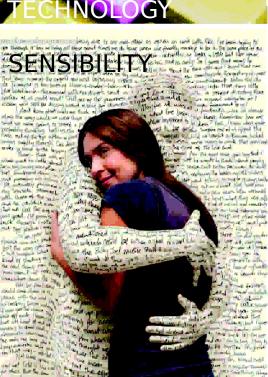
# PARALLEL REALITY

### influences



GADGETS

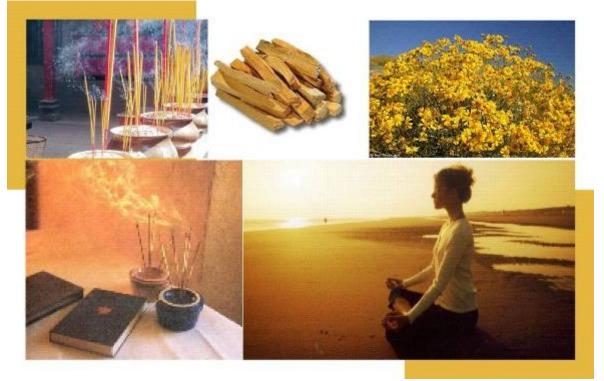




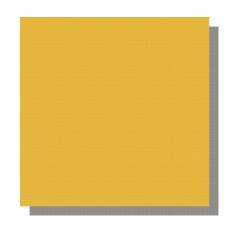




## Incienso



"Incienso" - the dried sap was burned by early Spanish Missions in the New World as incense. An earthy yellow key support color for this palette, which represents freedom and nobility. Can be found in many American landscapes,



**INCIENSO** 

Munsell: 2.5Y 7/8

Pantone TPX: 14-0846 TPX

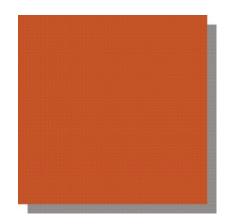
NCS: S-1050-Y10R

LAB: 76.9, 10.9, 60.6

RGB: 229, 183, 62



Refers to heritage, roots, origin, legacy.....an orange color that represents nations and ethnicities of the people from Latin America.



ÉTNICO

Munsell: 10R 5/10

Pantone TPX: 17-1353 TPX

NCS: S-2070-Y70R

LAB: 51.4, 47.1, 46.9

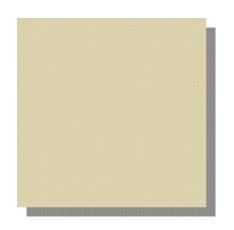
RGB: 198, 84, 41

# Taguá



A neutral organic color, connected to nature, derived from the land.

Tagua is a kind of nut originally from Colombia, also known as vegetable ivory, it is used to produce bracelets and collars. Evokes the



TAGUÁ

Munsell: 5Y 8/2

Pantone TPX: 13-0613 TPX

NCS: S-1510-Y10R

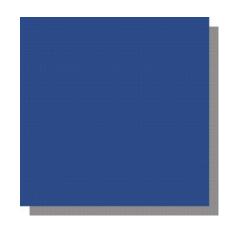
LAB: 83.8, 0.8, 17.6

RGB: 222, 210, 176

Noche Estrellada



A deep and intense blue that reflects the immensity of the universe and the beauty revealed by the night.



NOCHE ESTRELLADA

Munsell: 7.5PB 3/6

Pantone TPX: 19-3950 TPX

NCS: S-4050-R80B

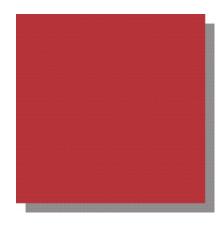
LAB: 33.4, 3.9, -37.3

RGB: 46, 75, 137

# Malagueta



A warm color, which refers to the authentic Latin spirit with all its vitality, sensuality and energy. Also refers to the fruits, vegetables and flowers found in many Latin countries.



**MALAGUETA** 

Munsell: 5R 4/12

Pantone TPX: 18-1550 TPX

NCS: S-2070-R

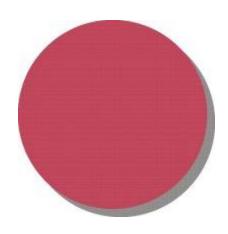
LAB: 44.6, 54.2, 27.3

RGB: 183, 52, 58

Apasionado



A sweet and fascinating color, which is inspired by sweet and romantic memories. Reflects the emotional and passionate temper of the Latin people.



**APASIONADO** 

Munsell: 2.5R 5/10

Pantone TPX: 17-1740 TPX

NCS: S-2080-R10B

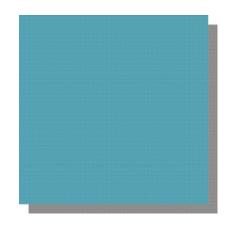
LAB: 49.9, 50.3, 15.4

RGB: 194, 71,92

Paraiso



A refreshing blue color that transports us to paradisiacal landscapes of the Latin American beaches. The crystal water sea comforts, brings us serenity and tranquility.



**PARAÍSO** 

Munsell: 5B 6/6

Pantone TPX: 16-4525 TPX

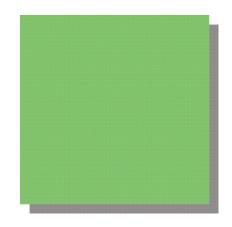
NCS: S-2040-B20G

LAB: 61.5, -23.6, -17.9

RGB: 86,162, 181



A bright green, with a hint of freshness and youth. A color that connects us with a natural but also technological world.



LIMÓN

Munsell: 10GY 7/8

Pantone TPX: 15-6437 TPX

NCS: S-1050-G20Y

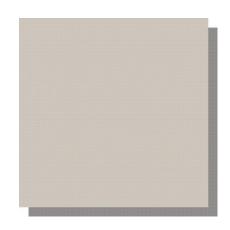
LAB: 71.4, -36.3, 32.7

RGB: 131, 196, 110

Alpaca



A neutral gray, which serves as a background for other colors of the palette. Synthesizes the return of the usage of natural elements, our connection with the environment, while living a metropolitan life. It can be warm and cool at the same time.



**ALPACA** 

Munsell: 10YR

Pantone TPX: 13-5304 TPX

NCS: S-2002-Y50R

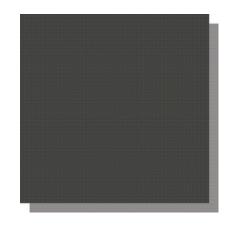
LAB: 80.5, 1.2, 4.8

RGB: 206, 199, 190

### Mineral



A dark gray color that reflects solidity and strength, refers to life in large urban centers, the strength of rough stones that were used to build the city. Also refers to metallic finishings and coating used on trains, subways and



**MINERAL** 

Munsell: N2.75

Pantone TPX: 19-3906 TPX

NCS: S-7500-N

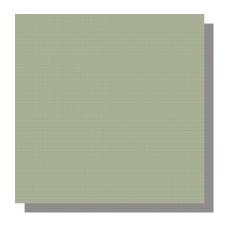
LAB: 32.4, -1.0, 1.1

RGB: 68, 69, 67

### Fundamental



A grayish green color, peaceful and serene, warm as a blanket wrapping the soft delicate skin of a baby, embracing as a hug to ward off the impersonality of our days, where the virtual



**FUNDAMENTAL** 

Munsell: 5GY 7/2

Pantone TPX: 15-6310 TPX

NCS: S-3010-G50Y

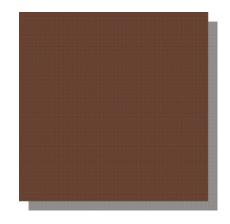
LAB: 70.2, -5.5, 10.9

RGB: 170, 176, 151

## Rustico



A strong, intense brown color, inspired by natural elements such as wood of the immense rainforest trees and the land, excellent for growing food. The scarcity of water still worries,



**RÚSTICO** 

Munsell: 2.5YR 3/4

Pantone TPX: 19-1230 TPX

NCS: S-6020-Y70R

LAB: 33.4, 16.2, 16.2

RGB: 104, 67, 51

### next palette



# Malagueta KEY COLOR











The color with the highest incidence in the Latin American palettes. It is associated with vitality, strength, boldness and sensuality. Very present in the regional nature and cuisine.